How Far Have We Come?

WI BOS - Board of Directors

August 2013, Revised Nov. 2013, Revised Feb. 2014

THEN AND NOW

NOFA FY2011

 Before HEARTH Act, tiers, requirement to rank projects, and sequestration

NOFA FY2012

- Before incorporation as a 501c3
- Before we looked at Quarterly APRs
- Before implementation of the COC Interim Rule

NOFA FY2013

- We have an objective scoring/ranking tool, standardized homeless verification, & certificate of disability form.
- We are regularly looking at quarterly APR data & semiannual PIT data.

- The Biggest Change is . . .
- The Biggest Improvement is . . .

Data Completeness

| | NOFA FY 2011 | Jan. 2011 PIT | NOFA FY2012 | Jan. 2012 PIT | NOFA FY2013 | Jan. 2013 PIT |
|----------------|--------------------|---------------------|----------------|---------------------|----------------|---------------------|
| UDE | Missing | DK/R | Missing | DK/R | Missing | DK/R |
| Name | 0% | 18% | 0% | 0% | 0.48% | 0% |
| SSN | 2% | 0% | 0% | 13% | 0% | 6.67% |
| DOB | 1% | 1% | 8% | 1% | 0.05% | 0.05% |
| Ethnicit y | 3% | 1% | 15% | 1% | 0.07% | 0% |
| Race | 1% | 0% | 13% | 16% | 0.3% | 0% |
| Gender | 1% | 3% | 8% | 0% | 0.02% | 0% |
| Veteran | 3% | 0% | 12% | 14% | 0.04% | 0.25% |
| Disabilit y | 5% | 1% | 13% | 16% | 0.18% | 0.25% |
| Res. | 3% | 3% | 10% | 1% | 0.25% | 0.11% |
| Zip Code | 6% | 0% | 11% | 1% | 0.43% | 0.18% |
| Housing | n/a | n/a | 36% | 1% | 0.75% | 0.07% |
| Dest. | n/a | n/a | 0% | 0% | n/a | n/a |

NOFA FY2014-2015

- New performance measures on collaborative level:
 - Increase earned income 20%
 - Increase non-employment income 54%
 - Increase mainstream benefits 56%
 - Housing stability in PSH 80%
- One collaborative application for 2 years
- A lot more narrative on issues regarding coordination and strategic planning
- o 5 Objectives:
 - Chronic Homeless
 - Housing stability for PSH
 - Income (earned and non-employment)
 - Mainstream benefits
 - Rapid re-housing for HH with families

OBJECTIVES FROM FY2014 COC APPLICATION

- Objective 2: Housing Stability (PSH)
 - Goal for Points = 80%
 - Balance of State = 90%

• Objective 3: Income

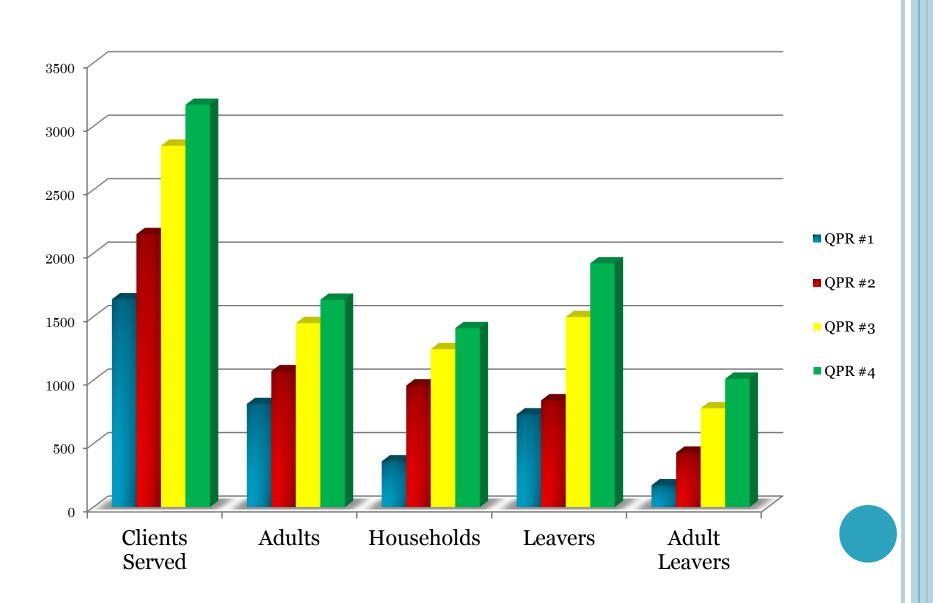
| | Goal for Points | Balance of State |
|--------------------------|-----------------|---------------------|
| Earned Income | 20% | 18% |
| Non-employment Income | 54% | 9% |

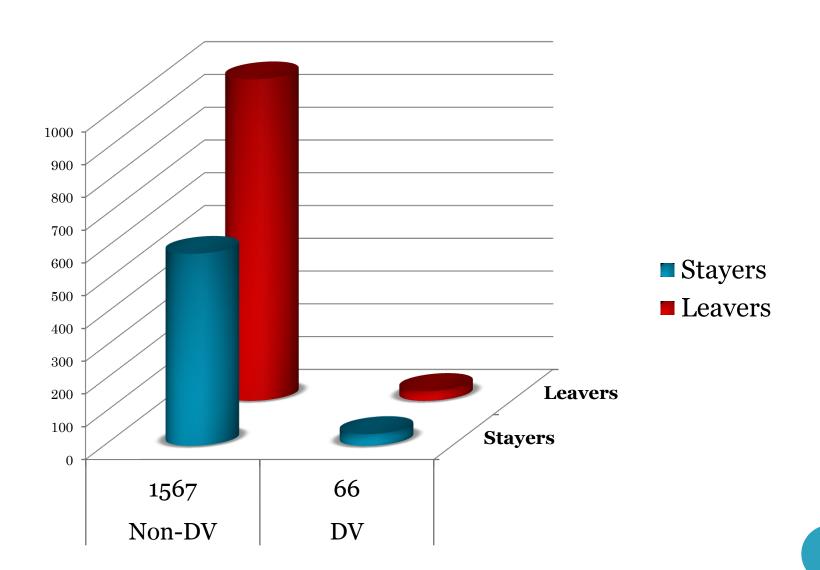
- Objective 4: Mainstream Benefits
 - Goal for Points = 56%
 - Balance of State = 80%

WHAT HAVE WE LEARNED FROM THE QUARTERLY APR DATA?

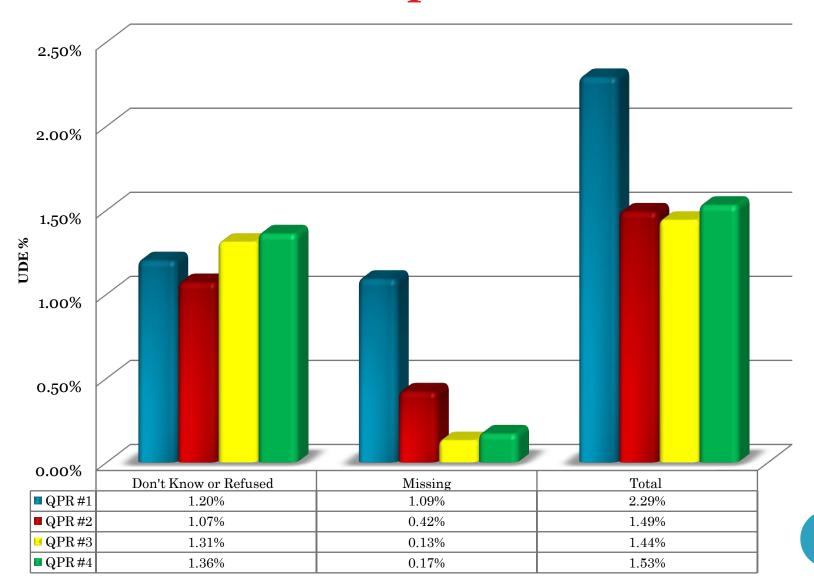
- By looking at projects during the same time period, we can:
 - Identify patterns, common mistakes
 - Identify struggling projects
 - Evaluate outcomes
 - Better prepare for the COC Competition
- Key areas include:
 - Clients served
 - Data Completeness
 - Residence Night Before They Entered the Program
 - Monthly Income
 - Non-Cash Benefits
 - HUD Performance Measures

CLIENTS SERVED

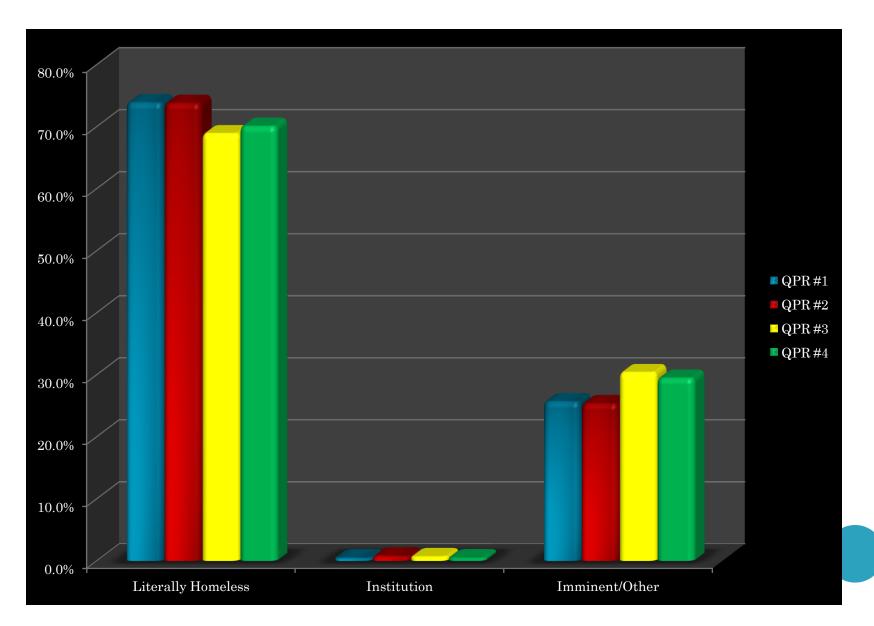


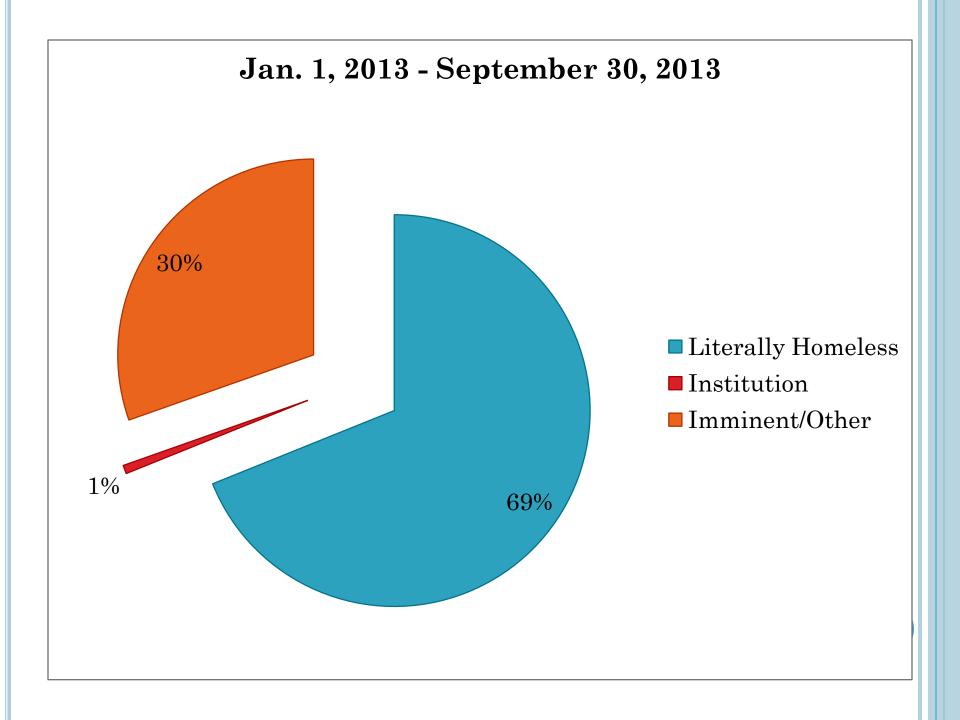


Data Completeness

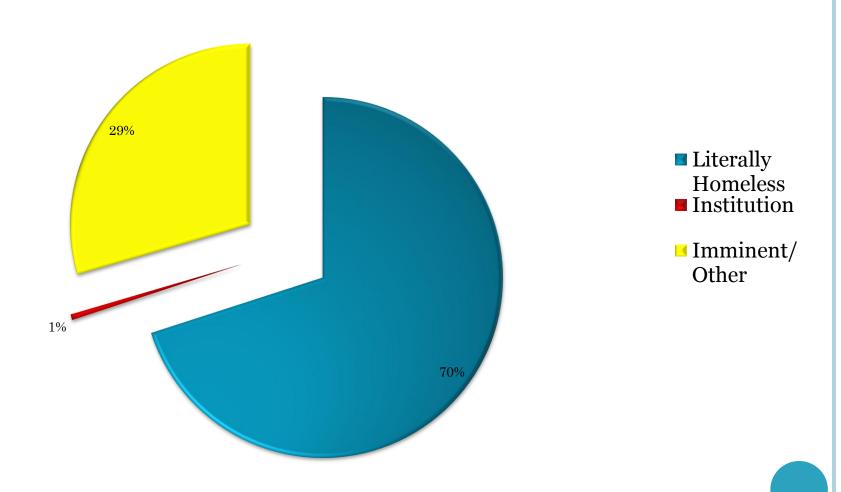


RESIDENCE THE NIGHT BEFORE





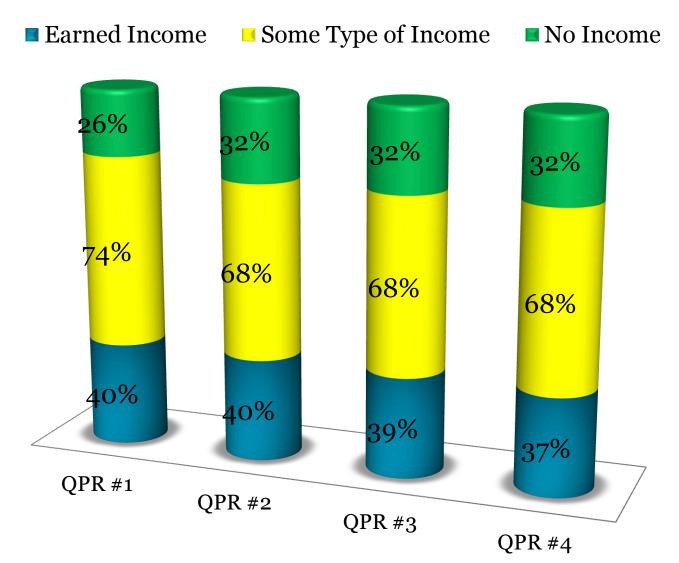
Jan. 1 - Dec. 31, 2013



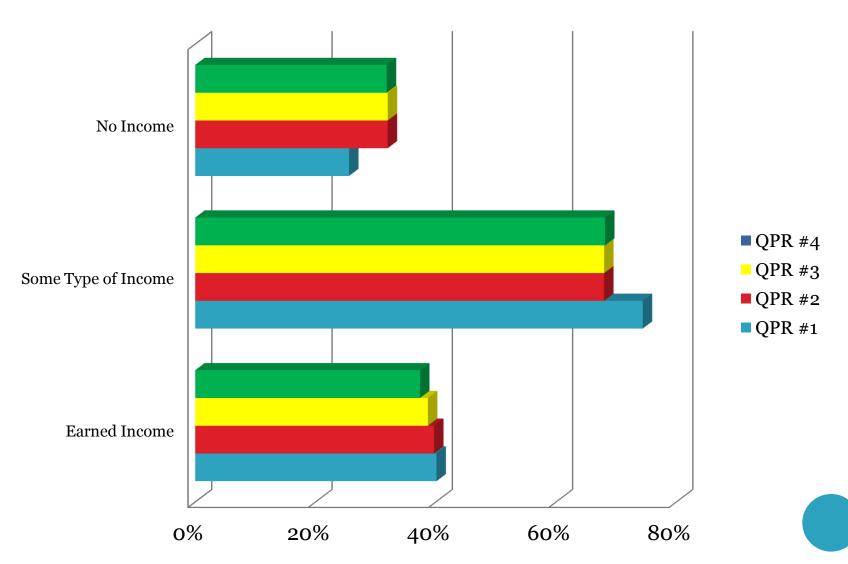
BESIDES THE 60% FROM SHELTER, WHERE ELSE DO PEOPLE STAY THE NIGHT BEFORE?



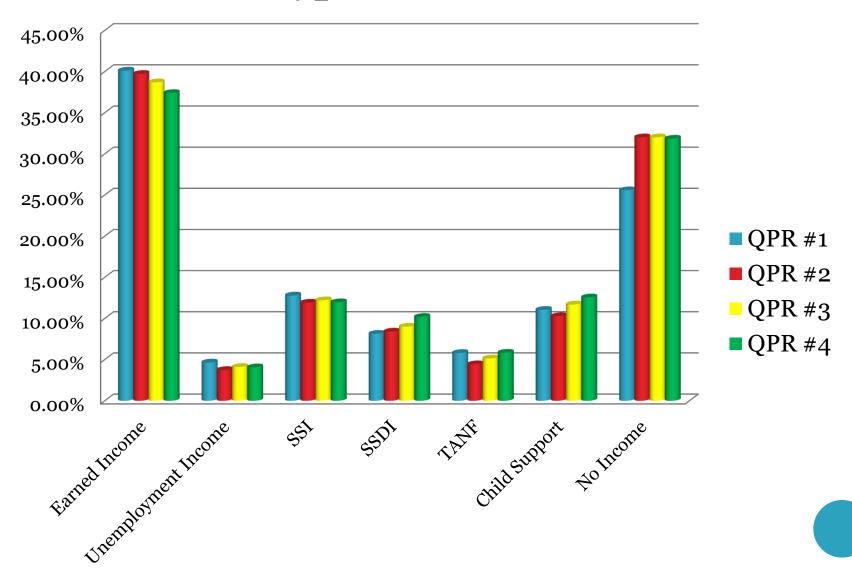
Adult Leavers



Adult - Leavers

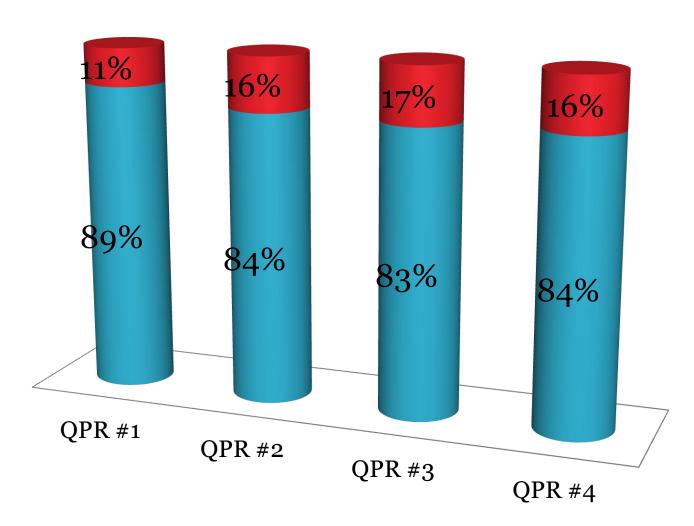


Types of Income

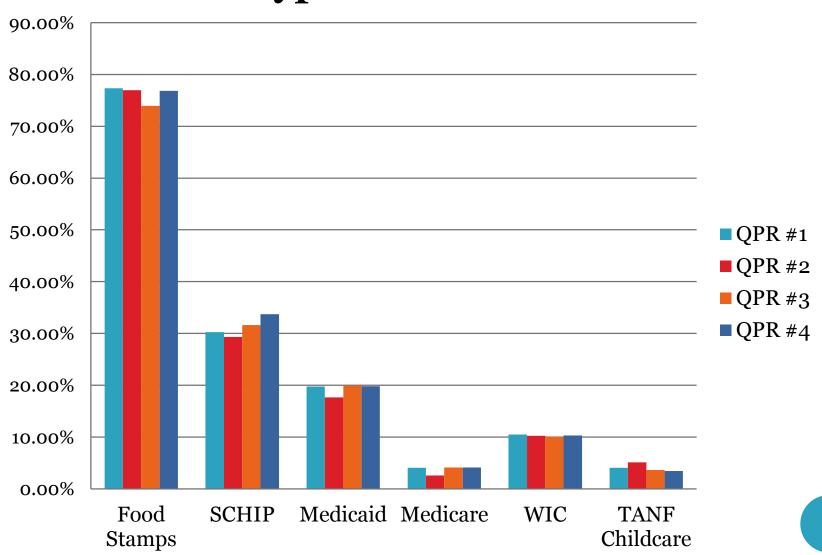


Adult - Leavers

■ Has Benefits
■ No Benefits



Types of Benefits



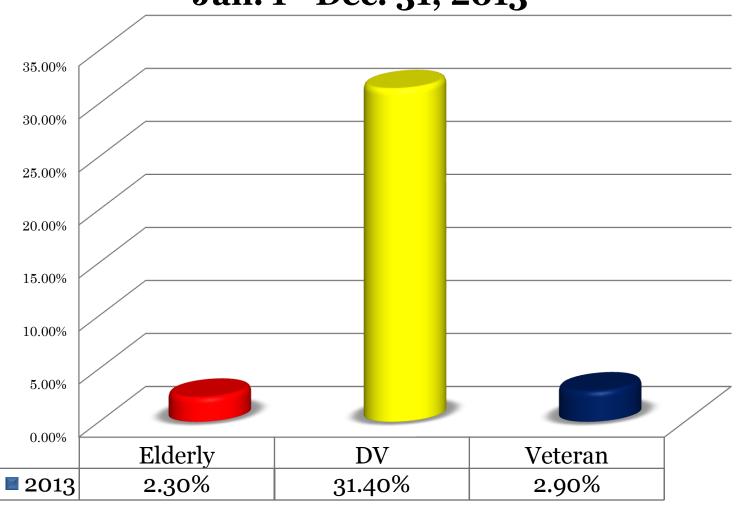
Housing Stability

| 100.00% | | | |
|---------|-----|-----|-------|
| 95.00% | | | |
| 90.00% | | | |
| 85.00% | | | |
| 80.00% | | | |
| 75.00% | | | |
| 70.00% | | | |
| 65.00% | | | |
| 60.00% | | | |
| 55.00% | | | |
| 50.00% | TH | SSO | PSH |
| | 111 | 330 | 1 511 |

CHANGES TO QUARTERLY APR COLLECTION & ANALYSIS IN 2014

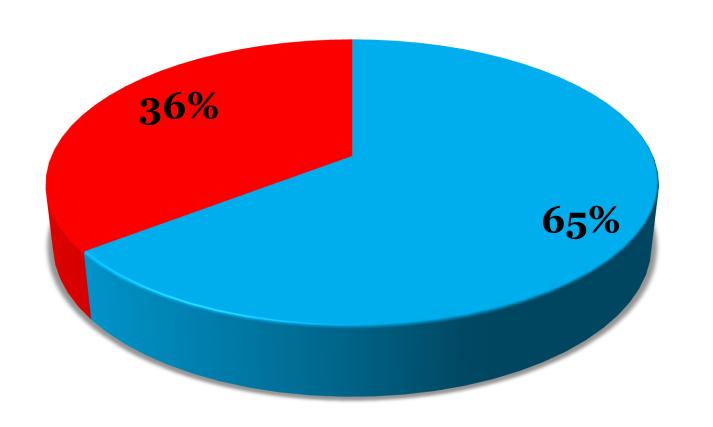
- Increase earned income only
 - No longer can include maintaining
- Increase non-employment income only
 - No longer can include maintaining
 - No longer can include "total income"
- Housing Stability for PSH vs. rest of project types
- Analyzing additional subpopulation information:
 - Total people with disabilities vs. just looking at adults
 - Mental Health and AODA vs. other disabilities
 - DV, Veteran, Elderly
 - Chronic Homelessness
 - Recidivism

Jan. 1 - Dec. 31, 2013



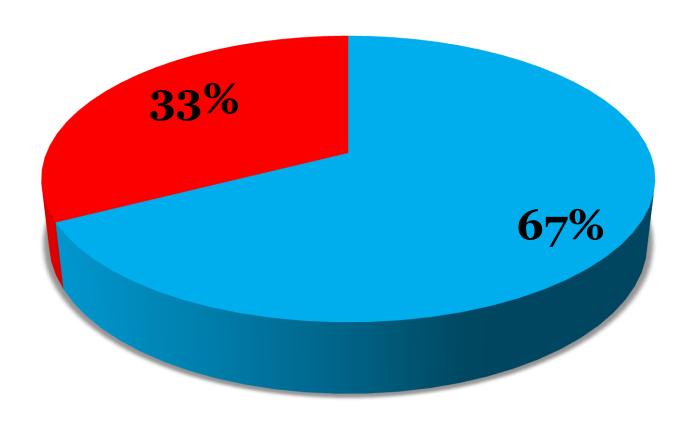
OF ALL PEOPLE SERVED, 25% HAVE A DISABLING CONDITION

■ Mental Illness & AODA ■ Other

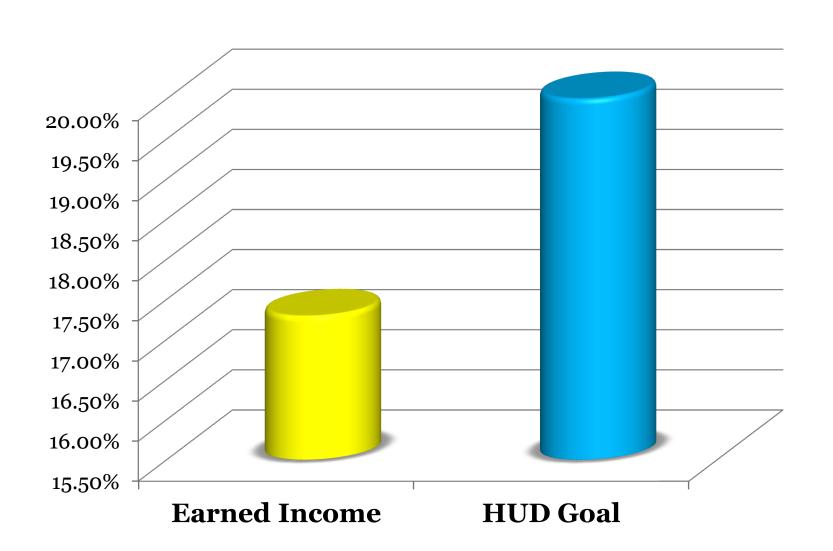


IF WE ONLY LOOK AT ADULTS, 44% HAVE A DISABLING CONDITION

■ Mental Illness & AODA ■ Other



EARNED INCOME - INCREASE ONLY!



Non-Employment Income – Increase Only!

